



Eric Rosenbloom

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PROFESSIONAL EXPERIENCE SUMMARY

Company	Title	Dates
Inspirage	Senior Director: Technical Consulting	2012 to Present
Oracle Consulting	Director: Technical Consulting	2005 to 2012
G-Log	Director: Software Development	1999 to 2005
Wynnewood Software	Independent Oracle Consultant	1996 to 1999
IBM/Lotus/Soft-Switch	Senior Software Engineer	1993 to 1996
Manugistics	Senior Software Engineer	1990 to 1993
Rover Technology	Software Engineer	1985 to 1990
Burroughs (Unisys)	Software Engineer	1984 to 1985
Seed Software	Internship: Programming	Summer 1983
PA Academy of the Fine Arts	Internship: Consulting	Summer 1982

EDUCATION

School	Degree	Date
Temple University	MBA	1993
University of Pennsylvania	Computer Science/Engineering	1984

TECHNICAL SKILLS

Technical Skill	Dates
Software Design, Development, Testing, Support	1984 to Present
Node.js Programming	2018 to Present
Javascript Programming	2012 to Present
Python Programming	2001 to Present
Oracle DBA/Developer	1993 to Present
MySQL DBA/Developer	2010 to Present
Linux Admin	1993 to Present
Technical Training Content Developer	2012 to Present
PL/SQL Programming	1993 to Present
Java Programming	1999 to 2005
Linux Shell Programming	1993 to 1996
C/C++ Programming	1990 to 1999
Pascal Programming	1980 to 1985
Fortran Programming	1981 to 1990

BUSINESS SKILLS

Business Skill	Dates
People Management	1999 to Present
Project Management	2005 to Present
Sales Support	2005 to Present
Consulting Practice Management	2005 to Present
Transportation Management	1985 to Present

PROFESSIONAL EXPERIENCE DETAILS

Experience	Dates
<p>Inspirage/Oracle Consulting: Helped start and grow the OTM consulting practice to present size of 80+ consultants. Develop custom OTM extensions. Lead team of 11 technical consultants. Interview candidates and participate in staffing decisions. Support consulting sales process providing content for proposals and making sales presentations. Play technical architect and project oversight role during project delivery. Advise colleagues and clients on design decisions and problem solving approaches. Perform client health-check assessments. Manage remote software developers. Conduct annual performance reviews. Develop library of self-guided video-based training materials covering functional and technical topics pertaining to implementing OTM.</p> <p style="text-align: center;">Sample Client Projects</p> <p>Chewy: Technical advisor for a Chewy-staffed custom OTM vendor portal.</p> <p>Dow Chemical: Developed custom web application extension to Oracle Transportation Management (OTM) to allow internal business users to manage transportation rates using spreadsheets. Technologies: Oracle JET, Node.js, MySQL. Currently used in production by 50 business users. Assisted Dow in migrating from on-premise to OTM cloud.</p> <p>Starbucks: Developed custom web application extension to OTM to allow Starbucks suppliers to manage their own orders and shipments. Technologies: Oracle JET, Node.js. Currently used in production by more than 1000 Starbucks suppliers.</p> <p>Hub Group: Trained client in use of OTM Transportation Sourcing module.</p> <p>Schneider: Assisted client in completing on-premise migration from OTM 6.1 to 6.4.3. Authored performance-enhanced version of OTM upgrade script which created database indexes in parallel instead of sequentially.</p> <p>Dollar Tree: Developed custom web app extension to OTM to allow Dollar Tree vendors to create their own order releases against inbound purchase orders. Technologies:</p>	2005 to Present

<p>Oracle JET. Currently used in production by all of Dollar Tree’s vendors.</p> <p>Avon: Developed custom back-end extension to OTM to allow Avon to use OTM as a platform for Parcel freight payment. Technologies: Python, MySQL. Assisted Avon in migrating from on-premise to OTM cloud.</p> <p>Ciena: Designed custom GTM extension to facilitate entry of manual trade transactions and led remote development effort.</p> <p>Schlumberger: Developed prototype custom order entry application with JQuery User Interface and Python back-end.</p> <p>Family Dollar: Developed ERP to OTM XML integration layer using Python. Was used by Family Dollar in production for more than 15 years.</p> <p style="text-align: center;">Sales Support</p> <p>Supported sales process for consulting projects providing technically-oriented content for client statements of work, leading demonstrations, attending sales presentations, and answering technical questions. Play key role in winning OTM implementation consulting contracts.</p> <p style="text-align: center;">Client Health Checks</p> <p>Delivered OTM health check engagements for the following clients: Charter Steel, Ciena, Dell, Dow, Emerson, G3, GE-Appliance, General Motors, Hologic, Ingersol-Rand, Kapstone, Knoll, LandOLakes, MasterBrand, Meritor, MRCGlobal, Niagara, PPG, Ricoh, Schneider-Electric, Starbucks, Unilever</p>	
<p>G-Log: Led 10-person team in the development of the back-end database and integration components of G-Log/OTM. Laid the foundation for the relational model at the core of OTM. Provided overall approach supporting multi-tenancy in OTM (domains). Architected XML-schema-oriented approach to OTM integration. Developed Web-enabled tools and techniques for loading and extracting OTM data using Java. Developed approach to integrating with OTM using open source tools, like Python. Developed version 1 of the OTM Transportation Sourcing module, which helps automate the transportation service provider bidding processes.</p>	1999 to 2005
<p>Wynnewood Software: As an independent Oracle Consultant, provided Oracle DBA and development services to Philadelphia area clients. Freelanced as a course instructor, teaching courses in Oracle database administration and advanced SQL.</p>	1996 to 1999
<p>IBM/Lotus/Soft-Switch: Unix/C/C++ developer at Soft-Switch, a company that provided an integrated hardware/software email interoperability appliance. Developed software installation scripts automating Oracle database, tablespace, and database object creation. Developed processing monitoring application using C++.</p>	1993 to 1996
<p>Manugistics/Rover: Was one of the original developers of “ROVER”, the transportation planning software that evolved into Manugistics Transportation Planning (MTP). Developed X-Window User Interface components of MTP supporting graphical manipulation of transportation solution. Developed transportation algorithms using C</p>	1985 to 1993

and Fortran.	
Burroughs: Developed compiler for Pascal-like hardware description language.	1984 to 1985
Seed Software: Ported database management software from Fortran to Pascal	1983
Pennsylvania Academy of the Fine Arts: Implemented membership automation system using donated IBM System 32 and software	1982

CONFERENCE PRESENTATIONS

High-Volume Parcel Settlement with OTM Cloud
OTM Rate Management
Introduction to OTM Transportation Sourcing
Introduction to OTM Network Routing
An Open Source Approach to Integrating with OTM using Python
The OTM Virtual Private Database Layer

TECHNICAL TRAINING COURSES

Oracle Database Administration
Oracle Advanced SQL
Object-Oriented C++ Development
X-Window Systems Development in C